WTL Concierge Service - Optional Services Available to JCI Branches Comparison of Tasks and Resource Requirements for 100 Stat project

Traditional Service	
Task	Est. Resources Required
Perform site survey/review	- 4 man-hours
Assign stat ID's, gateway locations	
Unpack individual thermostats	1-2 man-hours per stat = 100 to 200 man- hours (plus on-site per diem costs where applicable)
Program stats with ID and wireless parameters	
Import wireless parameters to gateway	
Import wireless parameters to GBC	
Activate wireless connection for each stat	
Confirm end-to-end communication stat to GBC	
Label each stat with wireless ID/MAC Addr	
Input BACnet ID's and friendly descriptions	
Mount and calibrate stats	15 minutes per stat => 25 man-hours
Check/confirm wireless signal strength	
Prepare as-built points list	4 man-hours
Prepare as-built drawings	4-8 man hours

Concierge Service	
Task	Est. Resources Required
Perform site survey/review	4 hours
Assign stat ID's, gateway locations	
Performed at factory - stats shipped to site pre- activated and pre-tested with wireless connection, pre-labelled, kitted and bulk packed by zone/floor. Ready to mount/calibrate.	5 man-minutes per stat => 8 man-hours (minimal on-site disruption and costs)
Mount and calibrate stats	15 minutes per stat => 25 man-hours
Check/confirm wireless signal strength	
Points list prepared by factory	1 man-hour for as-built updates
Prepare as-built drawings	4-8 man hours

Cost of Concierge Service for JCI Branches: \$90 per stat => \$9,000 for 100 stat project

Concierge Service Estimated Savings: 100 to 200 man-hours

(per 100 stat project) Travel and per diem for time on-site (2-4 man-weeks)

Less disruption to customer (easier site access)