

Chris Stubbs

Senior Director, Corporate Facilities Services
Genentech





OVERVIEW:

WIRELESS STEAM TRAP MONITOR (WSTM)
The Need for Continuous Monitoring

OUR FAMILY OF PRODUCTS



HEADQUARTERS

198 Champion Court San Jose, CA 95134 +1 408 943 2800

info@cypressenvirosystems.com

www.CypressEnvirosystems.com

Cypress Envirosystems¹² and its logo are trademarks of Cypress Envirosystems, Inc. The name of any other company, products, or services mentioned herein are for identification purposes only and may be trademarks, registered trademarks, or service marks of or may be copyrighted by their respective holders.

© Copyright 2010 Cypress Envirosystems, Inc. All rights reserved.



SITUATION:

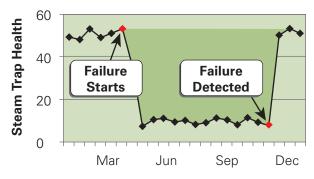
SOLUTION:

RESULT:

The typical steam plant loses 20% of its energy through failed steam traps. Manual inspections mean ongoing expense and lost steam until next audit.

- 15-20%¹ of steam traps fail every year even in well maintained steam plants and up to 50%² are failed in facilities without regular maintenance programs
- Annual inspections identify failed traps after six months of steam has been lost on average
- More frequent audits lose less steam but incur significant ongoing inspection costs

Six Month Delay with Annual Inspection



- Steam leaks from failed trap for six months before detection during annual inspection
- 315,000 pounds of steam lost³

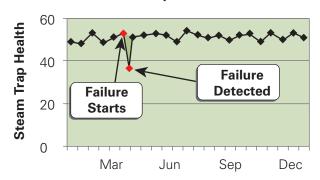
The WSTM provides continuous monitoring of steam trap health to enable immediate response when failures occur.

- Non-invasive, clamps on in minutes
- No shutdown of process required



- Proven industry method for steam trap failure detection
- Alarms sent upon failure
- Functional in very hostile environments, e.g. 25-foot pits and 500° F

Immediate Response with WSTM



- Save energy costs by identifying steam trap failures when they occur
- Eliminate manual steam trap inspections
- Prevent pipe damage that destabilizes steam distribution systems
- Improve safety characteristics of steam network

Many WSTM projects pay back in less than one year. Even low-pressure, low-cost steam systems can achieve very good returns.

- Genentech installed 56 WSTMs at their South San Francisco campus to monitor steam traps with 1/8" and 1/4" orifices and 100 PSI steam
- \$42,000 total project cost
- 14 failed steam traps identified in the first year
- \$53,000 and 3.5 million pounds of steam saved per year
- 10-month payback period



WSTM Payback with \$15 per 1,000 Pounds Steam*

| Years Payback | | Orifice Diameter | | |
|-----------------------------|-----|------------------|------|------|
| | | 1/8″ | 1/4" | 3/8" |
| Steam Pressure PSI gauge | 25 | 5.1 | 1.3 | 0.6 |
| | 50 | 3.1 | 0.8 | 0.3 |
| | 100 | 1.8 | 0.4 | 0.2 |

- Payback period in one year or less is common
- Model does not account for avoided pipe damage and other operational benefits
- Key variables of payback calculation include: steam cost, pressure, orifice size, failure rate, uptime and existing inspection costs

- \$4,725 lost at \$15 per 1,000 pounds steam
- 1. http://www1.eere.energy.gov/femp/news/news_detail.html?news_id=8310 2. http://www1.eere.energy.gov/femp/pdfs/om_combustion.pdf
- 3. Assumes 5/32" orifice and 100PSI

^{*}Assumes 15% annual failure rate for traps, 365 day operations, once per year inspection program.